

# RISK MANAGEMENT IN MULTI-CONTRACTING STRATEGIES

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# Abstract

Multi-contracting and Risk Management require a higher commitment in form of time and resources for the planning of an offshore wind project from the developer.

However this front-loaded approach and investment will pay back several times

due to the projects reduced uncertainty and enhanced cost transparency.

### **Risk Matrix as Foundation**

	Probability		<b>Financial Impact</b>	Schedule Impact	Technical Impact		Other Impact	:
						Reputation Im- pact	Health & Safety	Environment
5	Very High	> 70%	> \$5M	> 20 days	major damage/ potentially disastrous effect	public / media outrage (demand inquiry)	Several fatal- ities / serious injuries	Major pollution/ environmental con- cern with significant clean up
4	High	50-70%	\$1M - 5M	10 - 20 days	large damage / serious effect	public / media concern (civil action)	A fatality, significant injuries	Moderate pollution / environmental con- cern, with some clean up costs
3	Medium	20-50%	\$0.5M - 1M	5 - 10 days	medium damage	Adverse external publicity	Moderate injury	Limited levels of pollu- tion/environmental concern, manageable
2	Low	5-20%	\$0.1M - 0.5M	1 - 5 days	noticeable dam- age or impact	Adverse internal criticism	Minor injury	Minor pollution/envi- ronmental concern
1	Very Low	< 5%	< \$0.1M	< 1 day	minor damage or impact	Minimal impact on corporate image	No injury, effect on health	No pollution/environ- mental concern
0	-	NA	NA	NA	NA	NA	NA	NA

## Objectives

#### **Investment Needed**

What it does: Identify, prioritize, mitigate and track progress

**Methods - continued** 

## **Multi-contracting:**

- Higher developer/owner involvement, no overall responsible contractor
- Interfaces and risks are managed by the developer/ owner
- Focus on scheduling and early optimization

## **Risk management:**

• Developer needs effective risk management in order to handle project engineering and construction phase

# **Expertise Needed for use of Best Practice:**

- Optimal project execution requires using real life lessons-learned from several wind projects.
- The project can be fast-tracked by utilizing experienced specialists who have implemented wind projects or witnessed contracts turned into construction to avoid pitfalls and delays

## **Recommended team setup:**

- Risk Manager
- Package managers feeding the risk manager with input and being responsible for their part of the project

## What to assess:

- Probability
- Financial impact
- Schedule impact
- Technical impact
- Other impact
- Mitigation plan
- Mitigation responsibility

## Also needed:

- Risk management plan
- High level contingency plans

# Results

# **Real Life Effects**

• Contractors' scope is more precise from early stage onwards

<b>RISK DESCRIPTION</b>	IMPACT LEVEL	PROBABILITY	COMBINED RISK LEVEL
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Contractors to participate and comment on risks

# Methods

### **Effective Risk Management**

## What:

- Define the specific interface and/or risk
- Identify, prioritize, mitigate, and track the progress of each risk identified

#### How:

- Apply lessons-learned from previous projects
- Identification of risks
- Classification of risks (severity)
- Assess design, fabrication, transportation and construction
- Assign ownership

- Desk planning prevents forgetting interfaces
- Contracts are more inter-linked, eliminating double coverage
- Risk register identifies project details to finance and insurance
- Reduced insurance premiums due to enhanced understanding
- Precise owner controlled insurance program (OCIP)
- Experience reduces construction costs

## Conclusions

#### **Benefits at a Glance**

Active risk management can reduce the costs of offshore wind projects in planning, engineering, contracting and construction
Experienced managers can fast-track a project

#### Influence on:

CAPEX: lower construction budget, contingencies
OPEX: spare parts, supply chain, logistics, availability of turbines
Schedule: shorter construction, tested handover, reduced time contingencies

Commence mitigation process

## What it takes:

- Frequent risk meetings
- Update regularly (risks in/out)
- Focus on most important (top 10)
- Open risk culture to prevent risk concealing



Insurance: better understanding of risks, lower premiums
Finance: easier financial commitments, opens market for more investors
All elements will be considered and not forgotten
Prevents project gaps



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